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## **Mark Pfundstein**



### **Assistant Director for Acquisition Support Farragut Technical Analysis Center Office of Naval Intelligence**

As Farragut's Assistant Director for Acquisition, Mr. Pfundstein is the Office of Naval Intelligence (ONI) primary authority regarding intelligence support to Navy acquisition programs and related activities, focusing primarily on product development, quality of analysis and production, and customer engagement. He was promoted to executive rank in October 2009 as a member of the Defense Intelligence Senior Level (DISL) community.

Mr. Pfundstein began his civilian career in 1988 when he was hired by ONI to analyze foreign air and air defense forces. Since then he has served in a variety of supervisory and management positions, as a senior staff officer in several different capacities, and on rotational assignment to the Center for Naval Analyses as its senior intelligence officer. Just prior to his selection into the DISL community he was Executive Director of ONI's Nimitz Operational Intelligence Center. Among his more notable accomplishments at ONI: leading a key portion of ONI's analysis of Iraqi air defenses that positively influenced Navy and Air Force strike planning and tactics prior to and during Operation Desert Storm; leading the integration of operational and technical intelligence analysis to produce balanced and comprehensive warfare capability assessments; initiating ONI's first program to measure customer satisfaction with ONI's products and services; leading the initiative to instill a culture of analytic rigor and developing a post-production quality measurement program; and streamlining ONI's product line, thereby improving ONI's knowledge management and customer access to its assessments.

Prior to his civilian career at ONI Mr. Pfundstein spent 11 years on active duty—the first three as a naval intelligence officer and the last eight as a fighter pilot. His fleet jet was the F-14 Tomcat. Highlights include: multiple aircraft carrier deployments to the Western Pacific and North Atlantic Oceans and the Mediterranean and Caribbean Seas; being selected to attend the Navy Fighter Weapons School (Topgun) as a student; and capping his active duty with a tour as a Topgun instructor. He retired from the naval reserve in 1995 with the rank of Commander.

Mr. Pfundstein holds a bachelor's of arts in business from Gustavus Adolphus College, St. Peter, Minnesota (1976). He has completed a variety of senior leadership and management training programs, including the Senior Executive Fellowship at Harvard's JFK School of Government, OPM's Management Assessment Program, and the Naval Postgraduate School's Naval Intelligence Business Executive Course.

Mr. Pfundstein was presented the Navy Superior Civilian Service Award in 1991 for his performance in support of Operations Desert Shield and Desert Storm. In 2000 he was recognized with the Edward C. Nielsen Award, presented annually to the ONI employee judged to have made the most significant contributions to ONI's mission over a sustained period.